

Tender for provision of IT hardware and Software for Drug Regulatory Authority of Pakistan

Meeting Minutes

A pre-bid meeting was conducted with stake holders as part of the procurement process. Attendance sheet is attached. Meeting started with recitation of Holy Quran followed by a formal introduction from participants of the meeting.

Meeting was attended by various participants of following firms / companies.

1. Gerry's
2. CMC
3. Awais International
4. Premier Systems
5. Data Distinct

Participants of the meeting raised various queries with respect to the different aspects of the tender document which are listed below alongwith the response from DRAP

Sr. No.	Firm / Company	Lot No. / Item No	Query	DRAP's Response
1	CMC	Lot-9 Item-9.2	Clarification sought whether RAM 512 GB is Typo error	Agreed. The specification is corrected as 512 MB. Same has been incorporated in the revised tender document.
		Lot-9 Item-9.2	Clarification sought if PSTV, PSTV+ is a typo error and also suggested correction as PVST, PSTV+.	Agreed. Correction has been made to PVST, PVST+. Same has been incorporated in the revised tender document.
		Lot-9 Item-9.2	Suggestion was made to add any other features to invite competition other than cisco.	Agreed. MSTP has been further added in technical specs. Same has been incorporated in the revised tender document.
		Lot-9 Item-9.2	Suggestion was made to incorporate cisco 10G SFP and cisco 40G QFSP as a separate item in the tender document.	Agreed. Separate item as item number-9.3 and item number 9.4 has been added. Same has been incorporated in the revised tender document.
		Lot-1 Item-1.1	Clarification was sought whether the OS should be pre-installed by the OEM	Clarified that OS should be pre-installed by the OEM. Same has been incorporated in the revised tender document for Lot-1 item-1.2 and Lot-2, item 2.1.

		Lot-8 Item-8.2	The firm representative insisted that current specifications do not allow proprietary chipset based solution. It was further suggested that specifications may be changed to include wider competition by allowing proprietary chipset based solutions. It was further suggested that any additional information / requirement / clarification about support services or spare parts etc may be sought from vendors who might quote any other chipset other than intel.	Clarification was addressed and technical specifications have been revised to intel based chipset or equivalent to allow proprietary chipset based solutions. Further the suggestion about additional requirements have also been included like third party compatibility. 1. Support for third party hardware compatibility 2. Third party storage compatibility 3. Third party vulnerability assessment 4. Third party open source storage management Same has been incorporated in the revised tender document.
		Lot-8 Item-8.1	Clarification was sought whether 64x8 GB is a typo error.	Agreed. It was a typo error. Correct specification is 8x64 GB. Same has been incorporated in the revised tender document.
		Lot-8 Item-8.1	Clarification was sought regarding the bay size of the chassis	Clarification was made that the required bay size is 16 bay SAS or more. Same has been incorporated in the revised tender document.
		Lot-8 Item-8.1	Suggestion was made to improve RAM BUS speed from 4800 to 5600 MHz for better optimization of solution.	Agreed. RAM bus speed has been increased from 4600MHz to 5600MHz. Same has been incorporated in the revised tender document.
		Lot-8 Item-8.1	Clarification was sought regarding PCI-Generation whether it is Gen-4 or Gen-5.	Clarification made that PCI-Gen 4 or PCI-Gen 5 compatible with the provided CPU and RAM. Same has been incorporated in the revised tender document.
		Lot-8 Item-8.1	Suggestion was made to replace quad port 10G NIC with 02 Dual Port 10G NIC to increase redundancy.	Suggestion was agreed and apart from existing requirement of quad port 10G NIC another option of 2x dual port 10G NICs has been added. However, only one of the two options may be quoted in the technical bid. Same has been incorporated in the revised tender document.

		Lot-8 Item-8.1	Clarification was sought whether the mentioned TPM version 3 is required or any other version is acceptable	Clarification made that the mentioned TPM 2.0 V3 is required.
		Lot-9 Item-9.2	Clarification was sought that SFP modules mentioned in the specs are cisco specific and restrict competition.	Clarification was made that these SFP modules are for existing switches. The current mentioned switch should be fully loaded. Same has been incorporated in the revised tender document.
		Lot-8 Item-8.3	Clarification was sought whether warranty required in of 03 years or 05 years.	Clarification was made the required warranty is of 03 years across all lots and all items. Same has been incorporated in the revised tender document.
		Lot-8 Item-8.3	Clarification was sought if S3 requirement is optional or otherwise.	Clarification was made that S3 is already optional, moreover, Object storage protocol is also made optional. Same has been incorporated in the revised tender document.
		Lot-8 Item-8.3	Clarification was sought whether provision of cables is included along with the item or otherwise.	Clarification was made that the requirement of items is "Fully Loaded" which includes provision of cables too. Same has been incorporated in the revised tender document.
		Lot-9 Item-9.2	Clarification was sought whether 1G ports mentioned are electrical or optical.	Clarification was made that the ports mentioned are "1GbE" which implies that the port required are ethernet i.e. electrical.
		Lot-1 Item-1.1	Suggestion was made that the Kaspersky antivirus solution mentioned has been renamed. Therefore item description may be revised.	Suggestion was endorsed. Specification has been changed to Kaspersky antivirus Standard. Same has been incorporated in the revised tender document.
2	Gerry's	Lot-8 Item-8.2 Item-8.3	Clarification was sought whether local training could be provided for the said lots or international training is mandatory.	Clarification was made that OEM based local training is required. OEM nominated resource person would be acceptable. Same has been mentioned in the tender document.
		Lot-8 Item-8.1	Clarification was sought whether same brand keyboard and mouse is mandatory or any other brand	Clarification was made that provision of similar brand keyboard and mouse is required.

			keyboard and mouse will be acceptable ?	Same has been incorporated in the revised tender document.
		General Query	Clarification was sought whether KVM switch is required or otherwise ?	Clarification made that there is no requirement of KVM switch.
3	Awais International	Lot-1 Item-1.1	Suggestion was made that instead of specifying ports on front and back, it may be changed to total requirement.	I/O Port requirement has been changed and specific requirement of front and back ports is modified. Same has been incorporated in the revised tender document.
		Lot-1 Item-1.1	Clarification as sought whether mechanical keyboard is required and also it was suggested to change the requirement to membrane keyboards as they are better suited for office use and also cost effective.	Clarification was addressed and suggestion was endorsed. Requirement of mechanical keyboard has been changed to membrane keyboards. Same has been incorporated in the revised tender document.
		Lot-1 Item-1.1	Clarification was sought whether OEM branded keyboard mouse are required or other are acceptable.	Clarification was made that OEM branded keyboard mouse should be provided. Same has been incorporated in the revised tender document.
		Lot-1 Item-1.1	Suggestion was made that the Kaspersky may be mentioned as a separate item as it is not bundled by majority OEMs.	Suggestion was endorsed. A separate item-1.3 has been added in Lot-1.
		Lot-1 Item-1.1	Clarification was sought about number exact years required in standard warranty.	Clarification was made that the required warranty period is of 03 years. Same has been incorporated in the revised tender document.
		Lot-1 Item-1.2	Suggestion was made that since gorilla glass is mainly associated with mobile devices. Therefore, the same may be revised to touchscreen.	Suggestion endorsed. The requirement has been changed to touchscreen. Same has been incorporated in the revised tender document.
		Lot-1 Item-1.2	Clarification was sought about number exact years required in standard warranty.	Clarification was made that the required warranty period is of 03 years. Same has been incorporated in the revised tender document.
		Lot-1 Item-1.2	Suggestion was made to change the requirement of pure leather laptops bags.	Suggestion was endorsed. Specification changed to good quality executive carrying bag. Moreover, third party carrying bags are also allowed. Same has

				been incorporated in the revised tender document.
4	Premiere System	Lot-7 Item-7.1	Suggestion was made that the required backup time is not possible with internal batteries. External batteries will be required to fulfill the required backup time causing space constraints.	Suggestion was endorsed and the requirement of backup time has been revised from 20-25 minutes to 10-15 minutes. Same has been incorporated in the revised tender document.
		Lot-9 Item 9.2	Clarification was sought whether 512GB ram requirement is a typo error.	Same has been clarified as a type error previously.
		Lot-9 Item 9.2	Suggestion was given that Cisco SFP and QSFP Modules may be mentioned as a separate item.	Same suggestion has previously been addressed.
General Queries of all participants				
5	Extension in bid submission date	Participating vendors asked for increased in time for bid submission due to upcoming Eid Holidays.	Partially agreed. Bid submission date and time will be as follows. Date: 15.04.2025 Time: 11:00 AM (Closing Time)	
6	Extension in delivery time period	Participants suggested that the delivery time period of goods may be increased from 6-8 weeks to 12-14 weeks due to import based procurement.	Request was denied and no extension in delivery period is granted due to time constraints faced by the Authority and also due to upcoming closing of financial year 2024-25.	
Changes Made in specifications of certain items in the Tender document on various suggestions by the participant				
		Lot-8 Item 8.1	Specifications further been clarified as Intel Xeon or equivalent scalable processors 2.10 GHZ base frequency or better, 32 Core or Better.	Same has been incorporated in the revised tender document.
		Lot-8 Item 8.3	Specification has been clarified and changed as follows 1. 8 Active ports requirement has been revised to 16 Active Ports. 2. Required Cables and Allied accessories for mentioned ports.	Same has been incorporated in the revised tender document.

			<p>3. Allow software Updates/Patches without downtime.</p> <p>4. Features: QoS, Centralized management, Active-Active, Active-Passive Storage Replication supported.</p> <p>Same been incorporated in the revised tender document.</p>	
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(Hamza Zubaid Malik)
Deputy Director
(Procurement, Project, Logistics)



(Saqib Arshad)
Deputy Director (MIS)
Member



Muhammad Usman Badar
Director (Administration)
Chairman

Tender for provision of IT Hardware and Software for Drug Regulatory Authority of Pakistan

Pre-Bid Meeting Dated: 20.03.2025

Attendance Sheet

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Subject: "Request for Clarification on RFP clause LOT- 8 Storage"

Dear Sir,

With reference to your tender published on EPAD and PPRA website, we have reviewed the RFP, Lot 8 – Storage and noted that it requires Intel-based solution. Here we would like to request that manufacturers that develop their own chipsets to participate. This is a progressive step, enabling broader competition and innovation in securing high-performance storage solutions.

In this regard, we would like to highlight that Huawei Storage Solutions, powered by its proprietary chipsets, have been successfully deployed in defense and banking sectors, where security requirements are exceptionally stringent. These deployments demonstrate the reliability, security, and compliance of such solutions in highly sensitive environments.

We would appreciate your confirmation on whether proprietary chipset-based storage solutions will be given equal consideration during the evaluation process

Looking forward to favorable response. Thank you for your understanding and cooperation.

Regards,
Computer Marketing Co (Pvt) Ltd
Ghulam Muhammad
Key Account Manager



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25/08/2025

